



Kirk McKay

416.662.0678 | kirk2015@consiliumccs.com

Strategic and Tactical Technology Consultant

Clear Vision
Effective Plans
Innovative Solutions

Areas of expertise

- Business vision facilitation
- Strategic technology planning
- Leadership development
- Technology enablement
- Organization restructuring

Examples of key deliverables

- 3-5 year vision exercises
- Strategic business or technology architecture plans
- Strategy enabling business plans
- Organizational change projects

Achievements

- **Corrugated Technologies General Manager**
Fully redesigned and developed their commercial scheduling product suite and completely reworked corporate organizational and delivery strategy
- **Regal Greetings IT Director**
Implemented their first ERP system, automated inventory/distribution, brought IT support and services in house
- **Interim CIO, large non-profit**
Re-engineered operations and membership support and prepared a Strategic Information Systems Plan that spawned 65 profit inducing projects.

“As a CIO on demand I work with CEOs of organizations who are being disrupted or want to be disruptors. As a seasoned facilitator, I collaborate with key stakeholders to create a vision and then implement it. The big win comes when the organizations are courted by an industry giant.”

Whether facilitating strategic planning with IDPM or implementing a 10-bank merger with Symcor, I see it right and then get it done.

Testimonials

“[I am] taking control of my business direction from a visionary perspective. I now feel empowered with this knowledge.” Chris Rumble, CEO IDPM, Sydney's leading fitout specialists

“[Kirk] is a true professional and a pleasure to work with, I would consider him an excellent addition to any team.” Brad Downes, Sr Program Director, Symcor, Canada's leading financial processing services provider

The value I bring

I “hit the ground running” given my proven ability to:

- quickly identify pain points and their root cause and develop long-term solutions
- translate business priorities into actionable strategies
- be highly adaptable – I have worked in many industries
- facilitate inclusive, engaging discussions that lead to next steps
- provide cross-functional expertise, from strategic to operations to IT.

How I work

I step into organizations to:

- fill an IT executive vacancy on an interim basis,
- facilitate a market disruption to become market leader or mitigate a disruption threatening an organization,
- break through a glass ceiling, whether revenue or market share, increasing corporate equity.

My background

I am a focused, highly adaptable and energetic IT Management Consultant. With over 30 years' experience managing projects, I have assumed management roles such as CIO for a worldwide non-profit and General Manager for 40-person software company.

I like the tough assignments -- complex, high-risk and mission critical. I am a strong implementer with a solid understanding of both business and technology. I assist companies to **see it right and then get it done.**